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# Business Capability Profile



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- If you purchase CIOPages software you will be able to enter the information, manage, and extend the information across several hundreds of capabilities.

# Business Capability Overview

Capability ID	
Capability Name	
Alternative Names	
Definition	
Business Owner	
Technology Owner	
Capability Objectives and Goals	
Associated KPIs	

# Business Capability Assessment

Assessment Category	Assessment Parameters	Capability Rating
Importance of the Capability	Core Enabling Commodity Not Applicable Not Rated	
Underlying Business Process Maturity	Optimized Consistent Ad Hoc Not Applicable Not Rated	
Technology Enablement	Excellent Adequate Suboptimal No Support Not Applicable Not Rated	
Resourcing	Excellent Adequate Inadequate Not Applicable Not Rated	

# Capability Level Budget

Budget Item	Amount
Previous Year Spend <Year>	
Current Year Budget Allocation <Year>	
Actual Budget Spent <Year>	

Budget Spend Category	Percentage
Run	
Grow	
Transform	

# Capability To Value Value Stream Mapping

Capability Model	<Value Stream NAME 1>							
Capability Cluster	Value Stream Step 1	Value Stream Step 2	Value Stream Step 3	Value Stream Step 4	Value Stream Step 5	Value Stream Step 6	Value Stream Step 7	Value Stream Step 8
Capability 1	Substantive	Negligible	Substantive	Substantive	Negligible	Negligible	Substantive	Marginal
Capability 2	Negligible	Marginal	Negligible	Substantive	Substantive	Negligible	Substantive	Marginal
Capability 3	Substantive	Substantive	Marginal	Marginal	Substantive	Substantive	Marginal	Negligible
Capability 4	Negligible	Negligible	Negligible	Negligible	Negligible	Negligible	Negligible	Marginal
Capability 5	Negligible	Negligible	Substantive	Substantive	Negligible	Substantive	Substantive	Substantive
Capability 6	Marginal	Negligible	Negligible	Negligible	Negligible	Negligible	Negligible	Marginal
Capability N	Negligible	Substantive	Negligible	Negligible	Marginal	Substantive	Substantive	Substantive

- A “Capability Cluster” is a set of related/grouped capabilities – for example, CRM and it’s related group of capabilities.
- Value Stream steps are specific stage in a particular value stream – for example “Prospect to Customer”
- The footprint is the coverage level.

Substantive Footprint
  Marginal Footprint
  Negligible Footprint

# Capability To Application/System Mapping

Capability Model	Applications							
Capability Cluster	Application 1	Application 2	Application 3	Application 4	Application 5	Application 7	Application 8	App
Capability 1	Substantive	Negligible	Substantive	Substantive	Negligible	Negligible	Substantive	Marginal
Capability 2	Negligible	Marginal	Negligible	Substantive	Substantive	Negligible	Substantive	Marginal
Capability 3	Substantive	Substantive	Marginal	Marginal	Substantive	Substantive	Marginal	Negligible
Capability 4	Negligible	Negligible	Negligible	Negligible	Negligible	Negligible	Negligible	Negligible
Capability 5	Negligible	Negligible	Substantive	Substantive	Negligible	Substantive	Substantive	Substantive
Capability 6	Marginal	Negligible	Negligible	Negligible	Negligible	Negligible	Negligible	Marginal
Capability N	Negligible	Substantive	Negligible	Negligible	Marginal	Substantive	Substantive	Substantive

- A “Capability Cluster” is a set of related/grouped capabilities – for example, CRM and it’s related group of capabilities.
- Applications are IT systems/software that support and realize a capability.
- The footprint is the coverage level.

Substantive Footprint
  Marginal Footprint
  Negligible Footprint

# Capability Evolution Specifications

<Capability ID>		<Capability Name>	
Specification ID	Title	Description	
<ID>	<Title>	<Description>	
<ID>	<Title>	<Description>	
<ID>	<Title>	<Description>	
<ID>	<Title>	<Description>	

- Capability Evolution Specifications are capability-anchored requirements – as to what changes you need at a capability-level, agnostic to the underlying technology application.
- A capability-centric requirements and roadmap is superior to a project oriented approach.



- You can do many other things such as “Capability to Strategy Mapping”.
- You can also associate things like “Risks” “Locations” “Roles” “Business Rules” “Key Performance Indicators” etc.